



# INDIAN INSTITUTE OF TECHNOLOGY KANPUR

## Distinguished Alumnus Award

### Vishnu Agrawal

Vishnu Agrawal obtained his B. Tech. in Electrical Engineering from IIT Kanpur in 1966. He is very well known to Indian electrical manufacturing industries for his very successful entrepreneurial activities, mentoring electrical industries of small, medium and large sizes, and also for leading the Indian Electrical and Electronics Manufacturing Association (IEEMA).

He is founder as well as, at present, the Chairman & Managing Director (CMD) of Technical Associates Ltd., Lucknow. He initially started the company as only a repair industry for distribution transformers. Within a few years of inception, through many frugal engineering innovations and best-practices, the company could manufacture distribution transformers conforming to the most stringent requirements across India. Presently, it has multi-facility operations offering a wide range of transformers including those for specialized applications in the complete range of distribution and power transformers upto 400 kV class.

He is also founder and MD, Technical Associates (Drugs) Ltd. which manufactures bulk drugs for the export market. He is the Chairman of Technical Associates Greentech (Pvt.) Ltd, which commissioned the first megawatt scale, grid connected solar power generation plant in UP, and is developing other solar and wind power plants. In addition, he is Chairman of Prologix (Pvt.) Ltd, which is a hi-tech venture that made pioneering advancements in computational linguistics. It created intellectual property, commercialized under the brand 'Vaachak' in the form of the first speech synthesis system for Indian languages. Vaachak received the National Award in 2005 by the then President Dr A P J Abdul Kalam.

Mr. Agrawal served as President of the 'Indian Electrical and Electronics Manufacturer's Association' (IEEMA) – a pan India body of the entire Electrical Industry of the country during 2014-15, and its council member for several years. He led IEEMA initiatives related to policy formulation/changes that directly impacted the growth of the electrical industry, expanded its global footprint and developed the association's vision for industry's advent into sunrise areas of automation and energy conservation. He is also founder member of 'Indian Transformer manufacturers Association', and served as its President during 1992-94.

He continues to be associated with the leading professional associations in a mentoring role and additionally, provides pro-bono advisory to several start-ups and small businesses. He has been associated with the Institution of Engineers (I), Confederation of Indian Industry (CII), Small Industry Division of Northern Region, PHD Chamber of Commerce and Industry, etc.

Mr. Vishnu Agrawal is conferred with the Distinguished Alumnus Award – 2016 of Indian Institute of Technology Kanpur for his Outstanding Entrepreneurship.